



Public Service Enterprise Group awarded FSG the management of their Small Business Direct Install Program

Owner
Public Service Enterprise Group

Contractor
Facility Solutions Group

Contract
\$74,000,000

Contract Type
Program Management

Locations
PSE&G Service Territory

CHALLENGE

Public Service Enterprise Group designed the Small Business Direct Install Program to help their customers upgrade to energy efficient lighting, HVAC, and refrigeration systems. **Not only would PSE&G customers benefit from lower energy bills, but PSE&G would be able to reduce the total demand on their power grid. The program was available to PSE&G customers throughout their** service territory, and would cover the customer's installation costs, with only a fraction being re-paid. All that was needed was a contractor.

SOLUTION

Facility Solutions Group was awarded program management, sales, material supply, and installation responsibility throughout the entirety of the PSE&G service territory. PSE&G funded the program with nearly \$50 million for small business, municipal, county, and state customers. **FSG provided all necessary material, products, and labor** to install energy efficient lights, lighting controls, refrigeration controls, HVAC technology, drives, motors, and commercial appliances. The program began in 2009, and was renewed in 2012 with an additional \$25 million in funding.



Use this QR code to learn more about FSG

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