



WELLS FARGO

Eastern United States

When Wells Fargo, in partnership with their property management team at Jones Lang LaSalle, wanted to capitalize on the benefits of LED Lighting in Wells Fargo Branches, they trusted FSG to help identify the right products and solutions to get the job done.

Contract Type

Lighting

Contract Amount

\$2,000,000 (Dec 17)

Electrical Contractor

FSG

CHALLENGE

In this day and age of online banking and shopping, finding more efficient ways to operate more traditional brick and mortar stores is becoming a key ingredient in the recipe for long term business growth and sustainability. For Wells Fargo this meant looking for better ways to light their branches. However, with the number of LED fixture and lamp options on the market, Wells Fargo needed a trusted adviser that could listen to their needs and goals and offer a solution that would meet and exceed their desires.

SOLUTION

FSG utilized its strong relationships with manufacturers, vendors, and suppliers to find the right solutions for Wells Fargo branches. FSG then leveraged its National Accounts Solutions teams to put together a project that would allow Wells Fargo and its property management partner, Jones Lang LaSalle, to begin to see the real benefits of switching to LED.

RESULT

To date, FSG has worked to retrofit more than 200 locations across the Eastern Seaboard. Wells Fargo is beginning to realize the savings and real life benefits of switching from traditional fluorescent lighting to LED lighting.

For more information about FSG
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